# **CONSOLIDATED FINANCIAL HIGHLIGHTS**





Nintendo Co., Ltd. 11-1 Kamitoba Hokotate-cho, Minami-ku, Kyoto 601-8501 Japan

# Consolidated Results for the Nine Months Ended December 2010 and 2011

### (1) Consolidated operating results

(Amounts below one million are rounded down)

	Net sales	Operating income	Ordinary income	Net income	
	million yen %	million yen %	million yen %	million yen %	
Nine months ended Dec. 31, '11	556,166 (31.2)	(16,408) -	(66,027) -	(48,351) -	
Nine months ended Dec. 31, '10	807,990 (31.7)	158,795 (46.5)	80,488 (74.4)	49,557 (74.3)	

	Net income per share		
	yen		
Nine months ended Dec. 31, '11	(378.10)		
Nine months ended Dec. 31, '10	387.53		

[Note] Percentages for net sales, operating income etc. show increase (decrease) from the same period of the previous fiscal year.

### (2) Consolidated financial positions

	Total assets	Net assets	Capital adequacy ratio
	million yen	million yen	%
As of December 31, '11	1,459,166	1,163,182	79.7
As of March 31, '11	1,634,297	1,281,861	78.4

# **Dividends**

	Dividend per share							
	End of 1st quarter	End of 2nd quarter End of 3rd quarter		Year-end				
	yen	yen	yen	yen				
Year ended March 31, '11	_	140.00	_	310.00				
Year ending March 31, '12	_	0.00	_					
Year ending March 31, '12 (forecast)				100.00				

	Dividend per share
	Annual
	yen
Year ended March 31, '11	450.00
Year ending March 31, '12 (forecast)	100.00

### Consolidated Financial Forecast for the Fiscal Year Ending March 31, 2012

	Net sales		Operating incom	me	Ordinary inco	me	Net income		Net income per share	2
	million yen	%	million yen	%	million yen	%	million yen	%		yen
Year ending March '12	660,000 (34	4.9)	(45,000)	-	(95,000)	-	(65,000)	-	(508.30)	

#### [Note]

This forecast is changed from the forecast in the report of "Consolidated Financial Highlights" released on October 27, 2011.

Percentages for net sales, operating income, etc. show increase (decrease) from the previous fiscal year.

#### **Others**

(1) Changes in important subsidiaries during the nine-month period ended Dec. 31, 2011 : Not applicable

(2) Application of peculiar methods for accounting procedures : Applicable

[Note] Please refer to "3. Other Information" at page 3 for details.

(3) Changes in accounting procedures

Related to accounting standard revisions etc.
 Other changes
 Changes in accounting estimates
 Modified restatements
 Not applicable
 Modified restatements

(4) Outstanding shares (common shares)

1) Number of shares outstanding (including treasury stock)

As of Dec. 31, 2011: 141,669,000 shares As of Mar. 31, 2011: 141,669,000 shares

2) Number of treasury stock

As of Dec. 31, 2011: 13,790,921 shares As of Mar. 31, 2011: 13,789,931 shares

3) Average number of shares

Nine months ended

127,878,563 shares

Nine months ended

127,881,028 shares

Dec. 31, 2011 : Dec. 31, 2010 :

#### [Note]

Forecasts announced by the Company referred to above were prepared based on management's assumptions with information available at this time and therefore involve known and unknown risks and uncertainties. Please note such risks and uncertainties may cause the actual results to be materially different from the forecasts (earnings forecast, dividend forecast, and other forecasts).

# 1. Consolidated Operating Results

Nintendo continues to pursue its basic strategy of "Gaming Population Expansion" by offering compelling products that anyone can enjoy, regardless of age, gender or gaming experience.

During the nine months ended December 31, 2011, for the "Nintendo 3DS," Nintendo made a significant price cut of the "Nintendo 3DS" hardware, in and out of Japan in August 2011, and released attractive software titles one after another in the holiday season to let the "Nintendo 3DS" spread widely. Moreover, Nintendo implemented a new sales promotion called "Nintendo Direct," presenting a new software line-up straight to consumers through the Internet. As a result, the worldwide sales of the "Nintendo 3DS" hardware during the nine months ended December 31, 2011 were 11.43 million units, and the total worldwide sales since its launch exceeded 15 million units. As for the "Nintendo 3DS" software, not only did the popular Nintendo titles such as "SUPER MARIO 3D LAND" and "Mario Kart 7" become million-seller titles, but a third-party title sold over a million units as well. Therefore, the software sales increased in the year-end sales season, which helped the sales momentum of the "Nintendo 3DS" hardware improve to the point of surpassing hardware unit sales of the "Nintendo DS" or the "Wii" for the same period after their respective launches. However, due to slow sales in the first half of this fiscal year, the worldwide sales of the "Nintendo 3DS" software resulted in 28.04 million units. The worldwide sales of the "Nintendo DS" series hardware (which represents Nintendo DS, Nintendo DS Lite, Nintendo DSi and Nintendo DSi XL) and the "Nintendo DS" software were 4.64 million units and 51.2 million units respectively.

With respect to the "Wii," "The Legend of Zelda: Skyward Sword," the newest title of the "Zelda" series with its 25th anniversary, was launched and recorded strong sales, especially in the United States. The worldwide sales of the "Wii" hardware were 8.96 million units and the "Wii" software were 89.06 million units.

In addition to the above, price reductions of the "Nintendo 3DS" hardware and the "Wii" hardware in overseas markets along with the inventory markdown, and the impact of a much stronger yen against foreign currencies, net sales were 556.1 billion yen (of which overseas sales were 435.2 billion yen, or 78.3% of the total sales). The operating loss was 16.4 billion yen. Primarily due to re-evaluation of assets in foreign currencies, exchange losses totaled 53.7 billion yen, the ordinary loss was 66 billion yen, and the net loss was 48.3 billion yen.

#### 2. Consolidated Financial Forecast

The consolidated earnings forecast for the fiscal year ending March 31, 2012 has been modified from the previous forecast released on October 27, 2011.

Please refer to "Notice of Full-Year Financial Forecast Modifications" released today.

#### 3. Other Information

Application of peculiar methods for accounting procedures

With respect to certain consolidated subsidiaries, corporate income tax amount is calculated by taking the amount of income before income taxes through the nine-month period ended December 31, 2011 multiplied by reasonably estimated annual effective tax rate with the effects of deferred taxes reflected.

#### Additional infomation

Following the promulgation on December 2, 2011 of "Act for Partial Revision of the Income Tax Act, etc. for the Purpose of Creating Taxation System Responding to Changes in Economic and Social Structures" (Act No. 114 of 2011) and "Act on Special Measures for Securing Financial Resources Necessary to Implement Measures for Reconstruction following the Great East Japan Earthquake" (Act No. 117 of 2011), the effective statutory tax rate used to measure deferred tax assets and liabilities was changed from 40.6% to 37.9% for temporary differences expected to be eliminated in the fiscal year beginning on or after April 1, 2012, and the rate was changed to 35.5% for temporary differences expected to be eliminated in the fiscal year beginning on or after April 1, 2015. As a result, deferred tax assets after offsetting deferred tax liabilities and valuation difference on available-for-sale securities decreased by 5,597 million yen and 89 million yen respectively, and income taxes-deferred increased by 5,507 million yen.

# 4. Consolidated Balance Sheets

million yen

Description	As of March 31,2011	As of December 31,2011
(Assets)		
Current assets		
Cash and deposits	812,870	566,75
Notes and accounts receivable-trade	135,689	164,53
Short-term investment securities	358,206	360,86
Inventories	92,713	67,6
Other	69,982	71,3
Allowance for doubtful accounts	(756)	(99
Total current assets	1,468,706	1,230,1
Noncurrent assets		
Property, plant and equipment	80,864	87,8
Intangible assets	5,539	8,2
Investments and other assets	79,187	132,8
Total noncurrent assets	165,591	228,9
Total assets	1,634,297	1,459,1
(Liabilities)		
Current liabilities		
Notes and accounts payable-trade	214,646	197,5
Income taxes payable	32,301	1,7
Provision	2,431	8
Other	83,922	77,5
Total current liabilities	333,301	277,7
Noncurrent liabilities		
Provision	11,647	11,1
Other	7,486	7,1
Total noncurrent liabilities	19,134	18,2
Total liabilities	352,435	295,9
(Net assets)		
Shareholders' equity		
Capital stock	10,065	10,0
Capital surplus	11,734	11,7
Retained earnings	1,502,631	1,414,6
Treasury stock	(156,663)	(156,6
Total shareholders' equity	1,367,767	1,279,7
Other accumulated comprehensive income		
Valuation difference on available-for-sale securities	(917)	(1,8
Foreign currency translation adjustment	(85,212)	(114,8
Total other accumulated comprehensive income	(86,129)	(116,6
Minority interests	224	( ) -
Total net assets	1,281,861	1,163,1
Total liabilities and net assets	1,634,297	1,459,1

# 5. Consolidated Statements of Income

million yen

		million ye			
Description	Nine months ended Dec. 31, 2010	Nine months ended Dec 31, 2011			
Net sales	807,990	556,166			
Cost of sales	487,575	425,064			
Gross profit	320,415	131,101			
Selling, general and administrative expenses	161,619	147,509			
Operating income (loss)	158,795	(16,408			
Non-operating income					
Interest income	5,043	5,975			
Other	2,284	1,393			
Total non-operating income	7,327	7,369			
Non-operating expenses					
Sales discounts	334	340			
Foreign exchange losses	84,403	53,725			
Other	896	2,922			
Total non-operating expenses	85,635	56,988			
Ordinary income (loss)	80,488	(66,027			
Extraordinary income					
Reversal of allowance for doubtful accounts	9				
Gain on sales of noncurrent assets	90	49			
Gain on sales of investment securities	15				
Total extraordinary income	115	49			
Extraordinary loss					
Loss on disposal of noncurrent assets	12	72			
Loss on valuation of investment securities	21				
Total extraordinary loss	33	72			
Income (loss) before income taxes and minority interests	80,569	(66,051			
Total income taxes	31,019	(17,674			
Income (loss) before minority interests	49,550	(48,376			
Minority interests in income (loss)	(7)	(25			
Net income (loss)	49,557	(48,351			

# **6.** Consolidated Statements of Comprehensive Income

million yen

Description	Nine months ended Dec. 31, 2010	Nine months ended Dec. 31, 2011
Income (loss) before minority interests	49,550	(48,376)
Other comprehensive income		
Valuation difference on available-for-sale securities	(2,864)	(926)
Foreign currency translation adjustment	(40,814)	(29,599)
Share of other comprehensive income of associates accounted for using equity method	3	(0)
Total other comprehensive income	(43,675)	(30,525)
Comprehensive income	5,874	(78,902)
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of the parent	5,882	(78,876)
Comprehensive income attributable to minority interests	(7)	(25)

# 7. Others

# (1)Consolidated sales information

million yen

Category		Nine months ended December 31, 2010	Nine months ended December 31, 2011
Electronic entertainment	Hardware Software	481,563 325,022	339,469 215,466
products	Electronic entertainment products total	806,586	554,935
Other Playing cards, Karuta, etc.		1,404	1,230
Total		807,990	556,166

# (2)Geographical sales breakdown

million yen

		Japan	The Americas	Europe	Other	Total
Nine months ended	Net sales	120,927	214,684	194,328	26,226	556,166
December 31, 2011 Componeratio	Component ratio	21.7%	38.6%	34.9%	4.8%	100.0%
Nine months ended	Net sales	128,904	378,156	256,851	44,078	807,990
December 31, 2010	Component ratio	16.0%	46.8%	31.8%	5.4%	100.0%

# (3)Other consolidated information

million yen

		Nine months ended Dec. 31, 2010	Nine months ended Dec. 31, 2011	(Forecast) Year ending March 31, 2012
Depreciation of property, plant and equipment		3,771	6,962	10,000
Research and development expens	Research and development expenses		38,892	55,000
Advertising expenses		73,056	62,866	80,000
Average exchange rates	1 US \$ =	86.85 yen	79.01 yen	78.50 yen
	1 Euro =	113.31 yen	110.64 yen	107.49 yen

Consolidated net sales in U.S. dollars	US\$ 4.0 billion	US\$ 2.5 billion	-
Consolidated net sales in Euros	€2.2 billion	€1.7 billion	-
Non-consolidated purchases in U.S. dollars	US\$ 1.3 billion	US\$ 2.4 billion	-

# $(4) Major\ assets\ and\ liabilities\ in\ foreign\ currencies\ influenced\ by\ exchange\ fluctuations\ (non-consolidated)$

million U.S. dollars/euros

		As of March 31, 2011		As of December 31, 2011		As of March 31, 2012	
		Balance	Exchange rate	Balance	Exchange rate	Estimated exchange rate	
US\$	Cash and deposits	and deposits 3,541	1 US\$= 83.15 yen	2,348	1 US\$= 77.74 yen	1 US\$= 77.00 yen	
	Accounts receivable-trade	776		1,151			
	Accounts payable-trade	112		1,096			
Euro	Cash and deposits	1,996	1 Euro= 117.57 yen	1,594	1 Euro= 100.71 yen	1 Euro= 98.00 yen	
	Accounts receivable-trade	661		679			

### (5) Consolidated sales units, number of new titles, and sales units forecast

					5	Sales Units in Ten Thousands Number of New Titles Released	
			Actual	Actual	Life-to-date	Forecast	
			AprDec. '10	AprDec. '11	Dec. '11	Apr. '11-Mar. '12	
Nintendo DS	Hardware	Japan	220	21	3,296		
Willendo DS		The Americas	754	235	5,748		
		Other	596	208	6,061		
	=	Total	1,570	464	15,106	550	
of which Nintendo DSi	•	Japan	94	10	589		
		The Americas	252	86	1,072		
		Other	226	111	994		
	-	Total	572	207	2,655		
of which Nintendo DSi XL	•	Japan	112	11	233		
		The Americas	333	101	509		
		Other	289	78	456		
S	-	Total	735	190	1,198		
	Software	Japan	1,921	605	20,520		
		The Americas	5,121	2,780	36,862		
		Other	2,857	1,735	31,687		
	-	Total	9,899	5,120	89,069	5,900	
	New titles	Japan	140	54	1,810		
		The Americas	233	107	1,661		
		Other	229	113	1,999		
Nintendo 3DS	Hardware	Japan	-	360	466		
		The Americas	-	415	547		
		Other	-	368	491		
	·	Total	-	1,143	1,503	1,400	
	Software	Japan	-	810	1,028		
		The Americas	-	997	1,391		
		Other	-	997	1,328		
		Total		2,804	3,746	3,800	
	New titles	Japan	-	67	88		
		The Americas	-	74	94		
		Other	-	68	88		
Wii	Hardware	Japan	111	84	1,243		
		The Americas	713	408	4,525		
		Other	548	404	3,728		
		Total	1,372	896	9,497	1,000	
	Software	Japan	1,026	840	6,892		
			0.044	4 5 40	44.200		

[Notes]

1 Nintendo DS means Nintendo DS, Nintendo DS Lite, Nintendo DSi, and Nintendo DSi XL.

Other

Total

Japan

Other

The Americas

The Americas

2 New titles-Other includes new titles released in the European and Australian markets.

New titles

- 3 The figures in sales units and number of new titles for Nintendo DS do not include the quantity of the Nintendo DSiWare titles.
- 4 The figures in sales units and number of new titles for Nintendo 3DS do not include the quantity of downloadable games in the Nintendo eShop.

8,844

5,185

15,054

50

214

202

4,649

3,418

8,906

31

123

116

44,299

29,324

80,515

446

1,169

1,136

10,000

- 5 The figures in sales units and number of new titles for Wii do not include the quantities of Virtual Console and the WiiWare titles.
- 6 Actual sales units of software include the quantity bundled with hardware.
- 7 Software forecast figures include the quantity bundled with hardware for the nine months ended December 31, 2011. However, software forecast figures do not include the quantity bundled with hardware in and after January 2012.